



CLEAN efforts in California Clean Local Energy Accessible Now (CLEAN)

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Making Clean Local Energy Accessible Now

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Mission

Accelerate the transition to cost-effective clean energy while delivering unparalleled economic benefits

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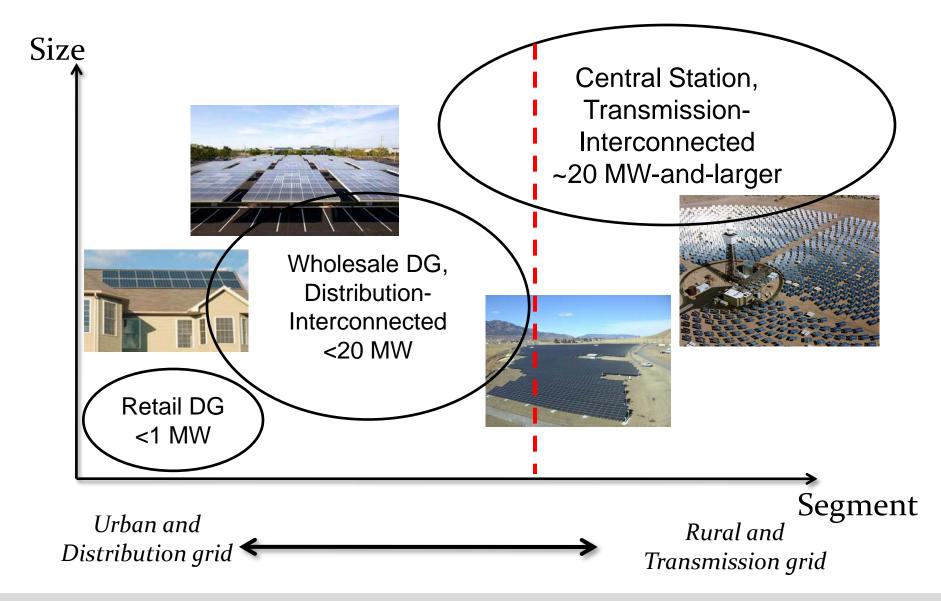
R. James Woolsey

Chairman, Woolsey Partners, and Former Director of the CIA

Kurt Yeager ED, Galvin Electricity Initiative

Wholesale Distributed Generation (WDG) = Solution





- CLEAN Features:
 - Standard and <u>guaranteed contract</u> between the utility and a renewable energy facility owner
 - Predictable and streamlined <u>distribution grid interconnection</u>
 - Predefined and <u>financeable fixed rates</u> for long durations
- CLEAN Benefits
 - Removes the top three barriers to renewable energy
 - The vast majority of renewable energy deployed in the world has been driven by CLEAN Programs
 - Allows any party to become a clean energy entrepreneur
 - Attracts private capital, including vital new sources of equity
 - Drives local employment and generates tax revenue at no cost to government



CLEAN Programs provide Transparency, Longevity & Certainty (TLC)* to the WDG energy market by removing the main barriers to the sale of clean local energy to utilities.

Procurement

• Barrier:

Securing a contract to sell renewable energy involves high transaction costs and risks

• Solution:

Standardized contract terms and rates for long duration

Grid Access

• Barrier:

Gaining access to the distribution grid is risky, expensive, and time-consuming

• Solution: Transparent and streamlined distribution grid interconnection process

Financing

• Barrier: Risk associated with other noted barriers and lack of secure financial basis to attract investors and lenders

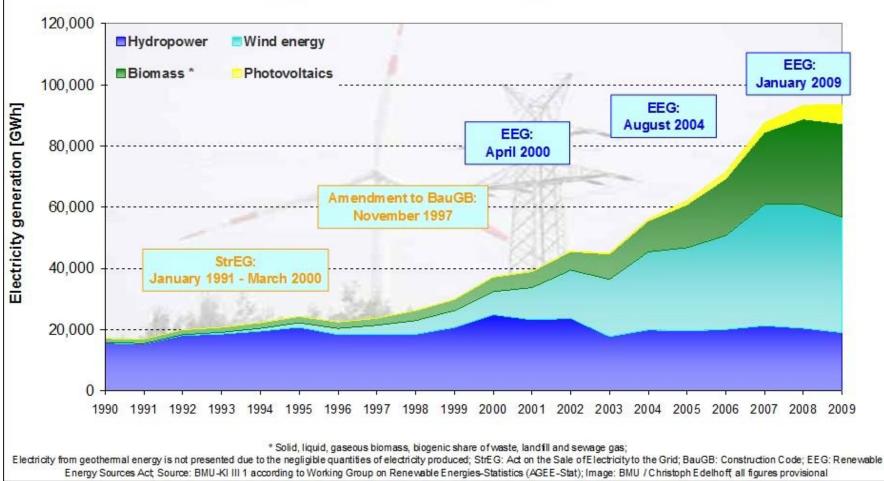
• Solution:

Predictable cash flow stream from a low credit-risk source (the utility)

* See Deutsche Bank Climate Change Advisors report at http://www.dbcca.com/dbcca/EN/_media/German_FIT_for_PV.pdf



Development of electricity generation from renewable energy sources in Germany 1990 - 2009

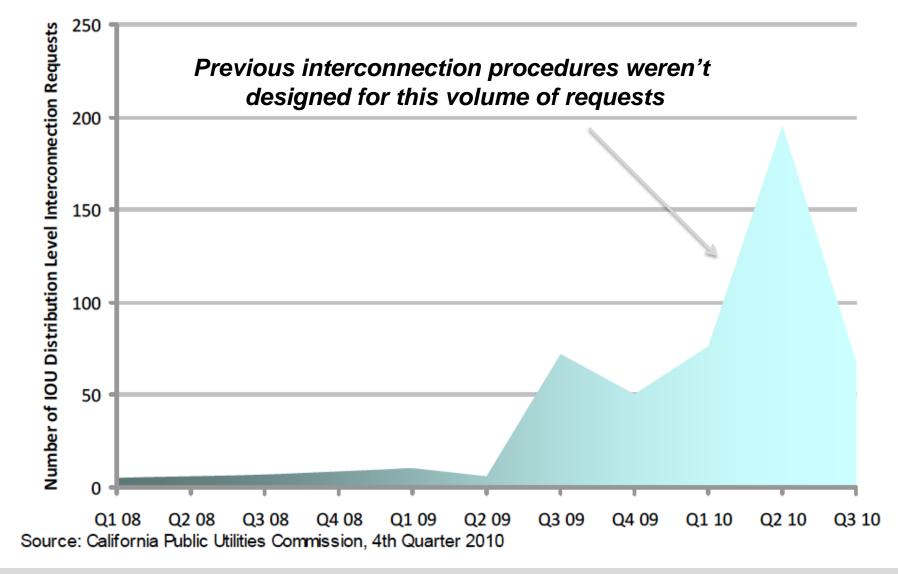


Active WDG Efforts – SB32 and RAM



- SB32 CA CLEAN law passed in 2009, modified in 2011
 - Previous AB1969 FIT produced very little
 - Implement SB32 ASAP, CPUC is moving aggressively
 - Projects up to 3 MW
 - New Pricing Models
 - Inclear how to ensure that Bioresources can access this program
- Renewable Auction Mechanism (RAM)
 - Each of the three major utilities will hold an auction this fall
 - Technologies separated by generation profile: Peaking, nonpeaking, baseload
 - Specified megawatts (MW) set aside for baseload well suited to bioresources.
 - Must have already completed Phase 1 of interconnection





Active CLEAN Efforts – Interconnection Reform



- Interconnection desperately needs reform
 - Confusing mix of tariffs, jurisdiction, rules
 - Unpredictable timelines, costs : expected average of 2+ years
 - Missing key policy requirements: Transparency and Certainty
- Wholesale Distribution Access Tariff (WDAT)
 - Federal jurisdiction "reformed" in early 2011
 - Needs data transparency and accountability to the rules
- Rule 21
 - CPUC jurisdiction initially targed at Retail DG
 - CPUC has initiated "faster" settlement process
 - Major rework to handle large volumes of Wholesale DG

Making CLEAN Programs Easy





Local CLEAN Program Guide Module 1: Overview & Key Considerations



- Targeting communities and individual utilities with Local CLEAN Program Guide
- How-to manual for creating CLEAN
 Programs
- Could be used by municipal utilties, cities, CCA orgs, etc.
- Accessible to all via free download

CLEAN California Partners – Join Us



www.EnergyJobsNow.org





Back-up Slides

CLEAN Programs ramping in the United States



- Local CLEAN Programs
 - Gainesville (early 2009)
 - Sacramento (early 2010)
 - San Antonio (June 2010)
 - Los Angeles (expected 2011)
 - Fort Collins, CO (expected 2011)
 - Palo Alto, CA (expected 2011)
 - Local CLEAN Program Guide (2011)
 - www.Clean-Coalition.org/local-action
- State CLEAN Programs
 - Vermont enacted the first statewide program in mid-2009
 - Hawaii and Oregon enacted programs in 2010
 - Connecticut is moving Governor-sponsored CLEAN legislation
 - CLEAN California Campaign
 - www.EnergyJobsNow.org



- Free download: http://www.Clean-Coalition.org/local-action
- Contact us: LocalGuide@Clean-Coalition.org
- **Structure of the Guide:**
- Module 1: Overview & Key Considerations
- Module 2: Establishing CLEAN Contract Prices
- Module 3: Understanding the Avoided Cost of Generating Energy
- Module 4: Selecting the Program Size and Rate Impact
- Module 5: Quantifying the Economic Benefits of CLEAN Energy
- Module 6: Designing CLEAN Program Policies & Procedures
- Module 7: Generating Support for a CLEAN Program



- Most expensive German CLEAN rate is set for solar
- Germany's weighted average solar rate is about US\$0.30/kWh
- In Colorado, the equivalent rate would be less than \$0.12/kWh
 - Tax credits in US reduce the German rate by 40%
 - Investment Tax Credit (ITC) and Accelerated Depreciation
 - Solar resource is at least 50% better in Colorado, which reduces
 German rate by more than an additional one-third
- Effectively: 30 cents/kWh goes to 18 and then to less than 12

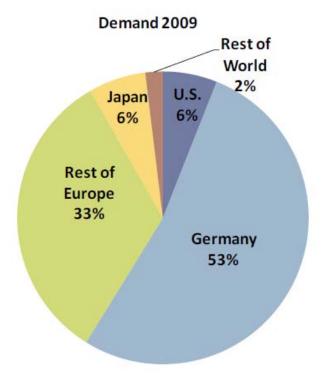
German PV rate of 30 cents is equivalent to less than 12 cents in Colorado



CLEAN Programs (also known as feed-in tariffs) are the most effective policy solution for spurring renewable energy installations around the world

CLEAN Programs are responsible for 45% of all wind energy and 75% of all solar PV capacity installed in the world before 2008 (National Renewable Energy Laboratory)

CLEAN Programs are responsible for 86% of the solar capacity deployed in the world in 2009 (Navigant Consulting, Meister Consultants Group)



Source: Navigant Consulting