US ERA ARCHIVE DOCUMENT

NJIT TAB & USEPA RLF Workshop October 13 & 14, 2010



RLF Procurement



Topics

- Procurement Overview
- Procurement Methods
- Solicitation Elements
- Professional Services vs. Construction Bids
- Single and EPA Audit
- Useful Links







Procurement Overview

- Grantees are responsible for ensuring compliance with all contractual and administrative issues with grant funded contracts
- Local procurement systems can be used if meet EPA minimum standards for purchasing requirements
- Must ensure full and open competition
- Must take steps to involve disadvantaged businesses



Procurement Overview

- Must check disbarment list to make sure contractor is NOT on it: www.epls.gov
- ☐ Touch base with EPA PO to ensure that there aren't issues with moving forward. Will need EPA buy-in if Sole Source, deviations from bidding method, bid protest filed or other issues arise
- Must document rational for selection and keep it on file
- If construction require bonds: bid, performance, payment and other surety



- ☐ Large purchase (over \$100,000)
- Small purchase (under \$100,000)
- Non Competitive or Sole Source

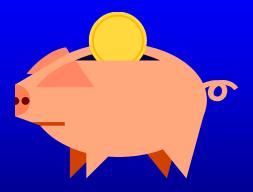






☐ Large purchase (over \$100,000)

- 1. Sealed Bid Method if PRICE DRIVEN
 - Specification is complete, known quantities which will enable a firm fixed price
 - Services being rendered will be able to be offered by several responsible and qualified bidders
 - ➤ Public Bid Opening
 - Contract going to lowest responsive bidder





☐ Large purchase (over \$100,000)

- 2. Competitive Proposal if QUALIFICATION DRIVEN
 - Request for Proposals issued
 - Offerors must submit technical qualifications and proposals separately from pricing
 - Must conduct and document technical review of proposals
 - Must conduct cost analysis if offerors are required to submit the elements of their proposed cost
 - Contract going to most qualified bidder subject to negotiation of fair and reasonable pricing



☐ Small purchase (under \$100,000)

- ✓ Need minimum of three price quotes
- ✓ Can't preclude someone from submitting a quote
- Can develop a pre-qualified list
- ✓ Can use vendors from Master Price Agreement
- ✓ Go by local approved procurement procedures





☐ Non Competitive or Sole Source

- ✓ Item or service is available from only one source
- ✓ Public emergency precludes delay
- Only one bid received for solicitation issued





Generic for All Solicitations:

- Scope of Work
- Qualifications
- Project Budget Maybe!
- Price Form
- Evaluation Criteria
- Federal Funds Disbarment Certification
- Federal DBE Goals





More Generic for All Solicitations:

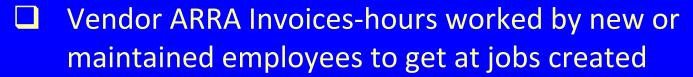
- Insurance: EPA and Grantee listed as additional insured
- EPA has right of termination of contract
- Include copy of Cooperative Agreement T & Cs
- ☐ Give thought to having solicitation be an attachment to the awarded contract
- ☐ Have Region PO and others review solicitation





For Construction Solicitations:

- Davis Bacon Provisions
- Davis Bacon Wage Rates



- Vendor ARRA reporting info: zip code for corporate headquarters, DUNS number, etc.
- Buy American Provisions (ARRA only)
- Bond requirements





For ARRA Funded Solicitations:

- Vendor ARRA Invoices-hours worked by new or maintained employees to get at jobs created
- Vendor ARRA reporting info: zip code for corporate headquarters, DUNS number, etc.
- Buy American Provisions (ARRA construction only)
- Sufficient Progress Considerations (ARRA only)



Professional Services vs. Construction

- Professional Services
 - √ Fund Manager
 - ✓ Grant Manager
 - ✓ Environmental Professional (LSP, QEP)
 - ✓ Legal Counsel
- Construction Services
 - ✓ Remediation Contractor
 - ✓ Fence Installation Contractor
 - ✓ Demolition Contractor





Single and EPA Audit

- If Grantees spend more than \$500,000/FY for all Federal Grants, <u>must obtain</u> single or programspecific audit:
 - ✓ OMB Circular A-133
 - ✓ Will likely involve evaluation of grant purchases
- If EPA Office of Inspector General or the General Accounting Office conducts an audit:
 - ✓ Will likely review purchasing system AND grant purchases



Procurement Useful Links

• 40 CFR 31.36

For federal procurement regulations (search 40 CFR 31.36): www.ecfr.gpoaccess.gov

 For guidance on purchasing supplies and services under EPA grants for local governments: http://www.epa.gov/ogd/grants/nonprofit/supply.htm



Questions?

