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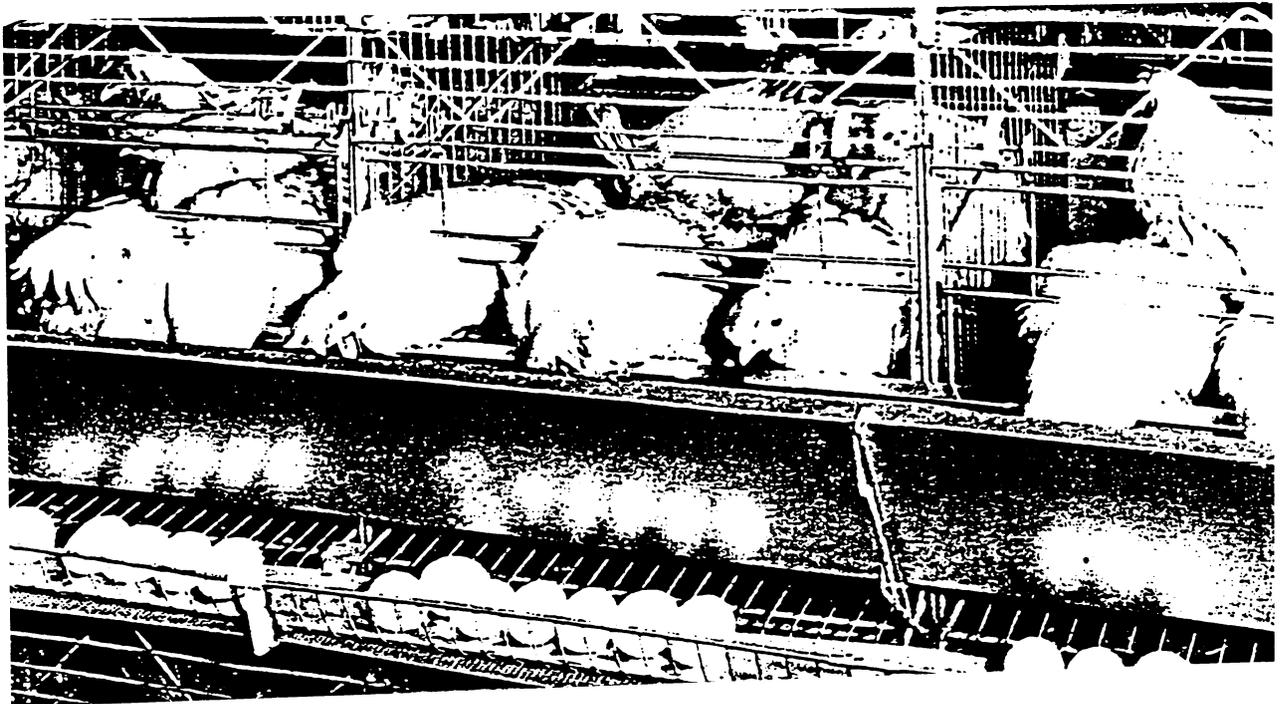


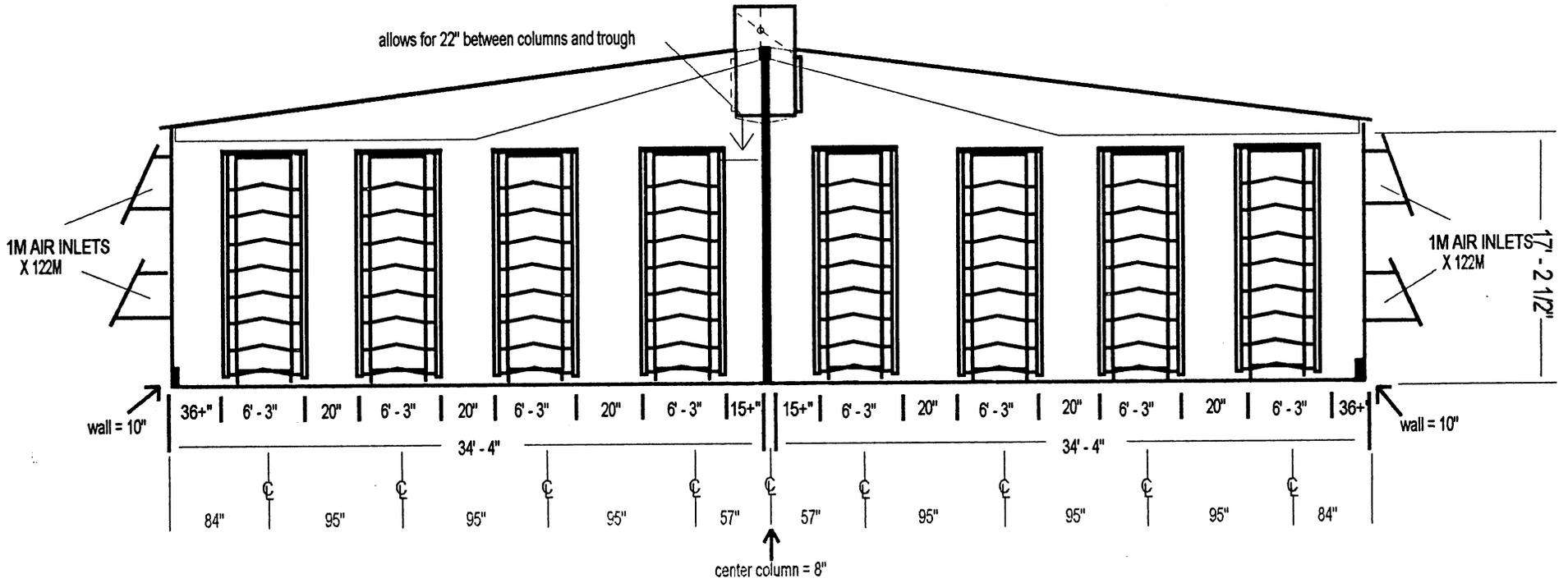
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MEMORANDUM

To: United Egg Producers Project XL Team
From: John Thorne
Date: September 22, 1999
RE: **Egg Industry Fact Sheet (USDA and UEP data)**

- Per capita consumption is a measure of the total egg production divided by the total population. Currently it is 243 eggs per person per year.
- Currently, the top 10 egg producing states are: 1) Ohio; 2) California; 3) Iowa; 4) Indiana; 5) Pennsylvania; 6) Texas; 7) Georgia; 8) Minnesota; 9) Florida; 10) Nebraska
- The six largest egg producing states represent 52% of all U.S. layers
- Presently there are 52 egg producing companies with 1 million plus layers and eight companies with greater than 5 million layers
- Presently there are approximately 340 egg producing companies with flocks of 75,000 hens or more. These 340 companies raise 96% of all the layers in the U.S. – UEP member companies raise 88% of all the layers produced in the U.S. (note: there are 91,000 farms in the U.S. which raise at least one hen).
- In 1975 there were approximately 10,000 total egg operations. Ten years ago, there were about 3,000 operations.
- Of the 65.7 billion eggs produced in 1997, 28.8% were further processed for manufacturing etc., 54% went to retail sales; 16% went to foodservice use; and 1.2% were exported.
- In the Pacific, Midwest and Mid-Atlantic regions, most layer production involves dry storage of manure in concrete pits below the cage area; the manure is removed on a 6-month basis for use on-site or for sale to farmers (100% of these operations sell some or all of their manure to neighboring farmers).
- In the Central and South regions, half of all operations involve farms with wet storage systems such as a lagoon; only about 50% of these operations sell some or all of their manure to neighboring farmers).
- Land application practices include installation of buffers and riparian zones to prevent runoff and erosion; incorporation of manure within 24 hours of spreading; observing setbacks from waterways when spreading; and application to crops using nutrient management plans.





Manure Removal System

