US ERA ARCHIVE DOCUMENT

Kelly Registration Systems, Inc.

Web Distributed Labeling A Pilot Project

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Business Development



KRS is an IT Company Serving the Pesticide Industry

Regulatory is our Core Competency

- Patented Business Processes Specifically Concerning the Collection and Distribution of Regulatory Data and Documents, Including Labels
 - Submit Once: Industry Submits Data Once and Multiple States Receive
- Established Industry Partners:
 - Currently Collect e-labels for 27 states
 - Publish Regulatory Data from 36 States, enhanced with EPA data
 - Publish EPA Data
 - Provide A Robust Set of Tools and Services for the Pesticide Industry
 - Member of CPDA and FNGLA; participant in AACO



Industry Solutions

Over 15 Years in Development and Support

- KPRS Gold A Complete Registration Solution
 - 40% of all product registrations in the U.S. are submitted through KPRS Gold
 - Serves Corporations and Service Centers
 - Long-standing relationships with 60+ registrants
 - Access to e-Renewals / e-Document Submit



e-Renewals / e-Document Submit

Easy to Use – Already Host 143,000 Labels, 130,000 MSDS's

- Document submit is available to registrants at no charge
- Labels are linked to products in 27 states or any subset of states, as the registrant directs
- State specific labels are automatically tracked
- Labels are not available for public access until the state has 'accepted' the label (free state admin function)
- Regulatory Synchrony labels are associated with state registered products and revisions remain in sync with all prior submissions available



User Log's In



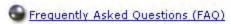
Welcome to <u>www.KellySolutions.com</u>, where you can **Submit all Product Documentation** to State Departments of Agriculture

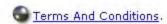
For assistance concerning usernames and passwords in the following states, please contact:

- Alaska: Darla Acker at (907) 376-1858 or darla.acker@alaska.gov
- North Dakota: Nikki Wetzel at (701)-328-1500 or nwetzel@nd.gov
- Oklahoma: Thoa Nguyen at (405) 522-6728 or thoa.nguyen@oda.state.ok.us

For all other states, please email KRS at <u>Support@kellvreq.com</u>, indicating that your inquiry is for pesticide product registrations. You may also call us at 1-800-803-5777.

Other options:





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Please Log-In to continue:

Username:	
Password:	
	Log-In



User Selects State to start process



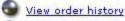


Please select one of the following states to submit.

These are the States that currently accept Kellysolutions' Electronic documents.

(you will be shown a list of companies in each state):







Frequently Asked Questions

(FAQ)

View state requirements

Switch to pesticide renewals

Switch to pesticide new

registrations

Switch to UPC submissions



List Of States

AK--Alaska

AZ--Arizona

DE--Delaware

GA--Georgia

IA--Iowa

ID--Idaho

KS--Kansas

MD--Maryland

MN--Minnesota

NC--North Carolina

ND--North Dakota

NE--Nebraska

OK--Oklahoma

SC--South Carolina

SD--South Dakota

VA--Virginia

VT--Vermont

WA--Washington

WV--West Virginia



User Selects Company Name/EPA Reg. No.





The following are the companies listed in North Dakota
Please select one of the following companies
(you will be shown a list of products on the next screen):

Loqout

Select another state

View order history

Update agent info

Frequently Asked Questions

(FAQ)

View state requirements

Switch to pesticide renewals

Switch to pesticide new

registrations

Switch to UPC submissions



Company EPA Reg. No	Company Name	Documents
71297	AGROFRESH INC	Submit Documents
71376	EXCEL MARKETING	Submit Documents
71376	EXCEL MARKETING INC	Submit Documents
32258	FLORALIFE INC	Submit Documents
59144	GRO TEC INC	Submit Documents
85579	GULFSTREAM HOME & GARDEN	Submit Documents
80878	HERITAGE BRANDS LLC	Submit Documents
8601	INTER-AMERICAN PRODUCTS INC	Submit Documents
39444	KATADYN PRODUCTS INC	Submit Documents
72228	KATADYN PRODUCTS INC	Submit Documents
71004	TECHPAC LLC	Submit Documents



User Selects Registered Product to Attach Document



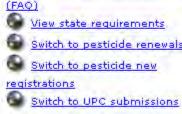


Listed below are all products currently approved in North Dakota for GRO TEC INC (59144).

Each product is listed by the product name. Please select the appropriate product to attach the **required** supporting documentation (labels, MSDS, etc.)

The current number of attached documents is listed next to that type of document (along with the latest revision date).

Loquut
Select another state
Select another company
View order history
Update agent info
Frequently Asked Questions
(FAQ)
View state requirements
Switch to pesticide renewals





CHAMBATOD ANT O DOACH KILLED DUCT DTIL	Product Label:	1 (12/18/2003)
ELIMINATOR ANT & ROACH KILLER DUST RTU 28298-322-59144	MSDS:	1 (1/29/2003)
20270 022 03211	Supplemental Label:	0
	Product Label:	1 (5/21/2007)
ELIMINATOR ANT & SPIDER KILLER GRANULES 28293-328-59144	MSDS:	1 (9/25/2006)
20279 520 57144	Supplemental Label:	0
Commence Commence and Commence	Product Label:	1 (8/27/2007)
ELIMINATOR ANT & SPIDER KILLER II GRANULES 228-494-59144	MSDS:	1 (8/27/2007)
220.434.33144	Supplemental Label:	0
	Product Label:	1 (10/27/2006)
ELIMINATOR ANT FLEA & TICK KILLER GRANULES 28293-329-59144	MSDS:	1 (10/27/2006)
20299-029-09144	Supplemental Label:	0
	Product Label:	1 (8/27/2007)
ELIMINATOR ANT FLEA & TICK KILLER II CONC	MSDS:	1 (8/27/2007)
1021-1778-59144	Supplemental Label:	Ó

User Selects Browses for PDF documents then clicks 'Add Files'

		Product Label	
- Level	file to upload:	C:\Elim_Grub_Killer_Gran.pdf	Browse
	document code:		
1		MSDS	-
	file to upload:		Browse
	document code:		
pyright © 2009		Supplemental Label	
y Registration Systems Patent No 6,963,846	file to upload:		Browse
Updated 8/13/2008	document code:		
	supplemental label for use		
		Add Files	
	Existing Product Label		
	Name:	ELIMINATOR GRUB KILLER GRANULES ND	
	Revision Date:	9/19/2007 8:47:50 AM	
	document code: status:	approved (9/19/2007)	
	Existing MSDS		
	Name:	ELIMINATOR GRUB KILLER GRANULES NO	
	Revision Date:	9/19/2007 8:47:52 AM	-

Online Documents – State Acceptance

State views list of 'pending' documents by Company

Search for companies using the search options below. Option 1 Option 2 Option 3 Company Name: Co. EPA Reg Num: Document status: pending Show all companies that have UPCs Search 1 Search 2 Search 3 Searching by pending document status...Sort by Company name... Review and Approve Documents (documents must be approved before they may be displayed to the public, via kellysolutions.com) 3 companies EPA Reg. No. Company Name AMVAC CHEMICAL CORP 5481 AQUASCAPE INC 81799 ESSENTIAL INDUSTRIES INC 3838

Return to Administration Index



Online Documents – State Acceptance

State views list of 'pending' documents

Option 1		Option 2	Option 3
Product Name:	Doc. category:	No documents	
EPA Reg Num:	Doc. status:	All status 💌	
OR State Product ID:	Begin date:	3 🕶 / 17 🕶 / 2009 💌	
Registration Status: approved	End date:	4 🕶 / 17 🕶 / 2009 🕶	Show all products that have UPCs
Search 1		Search 2	Search 3

Searching products by company...Sort by Product Name...

				10 prod	ucts				
Product Name	EPA Reg. No.	Company Name/EPA Reg. No.	State Assigned <u>ID</u>	Registration Status	Expiration Date	Document # Category pend		# not ved approved	# UPCs
READIQUAT	10324- 85- 3838	ESSENTIAL INDUSTRIES INC(3838)	PE26445	approved	12/31/2009	MSDS Product Label	0	1 0 1 0	Add
RESTROOM CLEANER AND DISINFECTANT	10324- 93- 3838	ESSENTIAL INDUSTRIES INC(3838)	PE26447	approved	12/31/2009	MSDS Product Label	1 1	1 0 1 0	Add

Return to Administration Index



Online Documents – State Acceptance

State displays documents for product, views PDF, changes status

Existing Product Label (2)



Name: RESTROOM CLEANER AND DISINFECTANT ND

4/7/2006 3:57:20 PM

Revision Date: document code:

Current Status: approved (4/7/2006)

Email this Registrant regarding this document

Name: RESTROOM CLEANER AND DISINFECTANT ND

Revision Date: 3/19/2009 12:46:31 PM

document code:

Current Status: pending

Email this Registrant regarding this document

Delete this document

Dele<u>te this document</u>

oapproved onot approved



Additional Industry Solutions Supporting Regulatory

Tools to Support Regulators and Registrants

- KSAMS Complete Back Office Management System for States Pesticide Offices
- FieldSurv Validation of Registrations in the Field using a handheld device with barcode reader
- Knowtify On-demand searches of EPA data (incl. MRID's), and daily email Notification of changes in EPA or State Regulatory Data



Our Current Label Efforts

Registrant – Regulators - Consumers

- A Clear Understanding of the Challenges
 - Data vs. Document Definition
- Experience Collecting and Distributing Labels
 - 143,000 Pesticide Product Labels (complete)
 - Indexed to allow word/phrase searches
 - Process for Version Control and State Approved Stamp
 - PDF Encryption to prevent editing
 - State Backend System to Help States Accept and Manage the New Label



Label Text Search Results

Search Results for Labels in ND containing phrase: "on or around"

Particip	oating States:		North Dakota 💌	(how many docum	ents per state?)	1	
Docum	ent category:		Product Label	~			
Find re	sults with ALL of the words:						
Find re	sults with the EXACT phrase:		on *or* around		and		
					and		
		Documer					
	ch results returned 14 documents. Lis d clicking the <mark>"Document Search"</mark> but	ted below is page 1 of 1 of your results. Click on any colum ton again.	n title to sort by tha	it column. You ca	an perform a	another DocumentSearch	by modifying the parameters
	ving word(s) were EITHER <u>not valid</u> OF	R <u>considered too common</u> and were not included in your se	earch:				
or							
State	Document Category	Product Name		EPA Reg	Num	Revision Date	Chemical Name
ND	Product Label (368 kb)	BAG POWER FORCE KILLS WEEDS FAST GRASS & WEED KILLER II RTU		72155-16		5/28/2003 9:30:50 AM	
ND	Product Label (274 kb)	BAG POWER FORCE KILLS WEEDS FAST GRASS & WEED KILLER RTU		67760-61-72155		10/26/2004 2:08:19 PM	
ND	Product Label (274 kb)	BAG POWER-FORCE GRASS & WEED KILLER RTU		67760-61-72155		6/20/2006 9:17:14 AM	Glyphosate-isopropylammonium
ND	Product Label (10,641 kb)	COUNTRY VET FARM AND HOME CV-40 FOR INSECT CONTROL		9444-173		9/10/2004 12:31:17 PM	Piperonyl butoxide
ND	Product Label (355 lb)	COUNTRY VET FARM AND HOME CV-80 FOR INSECT CONTROL		9444-175		9/10/2004 12:32:46 PM	Piperonyl butoxide
ND	Product Label (311 kb)	COUNTRY VET FARM AND HOME FLY SPRAY		9444-170		9/10/2004 12:25:13 PM	Piperonyl butoxide
ND	Product Label	DRIONE INSECTICIDE		432-992		2/24/2006 11:35:34 AM	Piperonyl butoxide

Public Access to Products and Labels



Pesticide Database Searches

The following selections will search the North Dakota Department of Agriculture databases of pesticides. This information is compiled solely from pesticide registration data submitted by companies who wish their products to be sold in the state of North Dakota, combined with data from the EPA with regard to ingredients, pests and sites.

Please select from the following options

Search by Company Name Search by Company ID

Search By Product Name Search By EPA Registration Number

Search By Pest Search By Site (Crop)

Search By Pesticide Type Search By Formulation Type

Search By Active Ingredient Search By Multiple Criteria

Show All 25B products Show all FDA Exempt Products

Search By Restricted Use Products (RUP)

... or select from the following searches of SLN's (Special Local Need products)

Search SLN's by Crop Search SLN's by Name

Search SLN's by Ingredient Search for all SLN's

Home KellySolutions.com Search By: Company Name Company ID Product Name Product EPA ID Active Ingredient Pest Site (Crop) Formulation Pest-type RUP Multiple Criteria SLN's by Crop SLN's by Name

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Search Products Multiple Ways

This Example: Search By Product Name



Pesticide Database Searches

Enter the Product N	Name (or pa	art of the name):
(Any Product Name	containing	this search-string will be displayed)
	Search for	Product Name



Search Return

5 Products Matched "Merit 75"



Pesticide Database Searches

Enter the Product Name (or part of the name): merit 75

(Any Product Name containing this search-string will be displayed)

Search for Product Name

Product Name	EPA Reg. No.	Registration Status	Expiration Date
MERIT 75 WSP INSECTICIDE	432-1318	Approved	12/31/2009
MERIT 75 WP INSECTICIDE	3125-421	Approved	12/31/2009
MERIT 75 WSP INSECTICIDE	3125-439	Approved	12/31/2009
MERIT 75 WP INSECTICIDE	432-1314	Approved	12/31/2009
PROKOZ MERIT 75 WSP INSECTICIDE	432-1318-72112	Approved	12/31/2009

Total Number of Matching Products: 5



Product Data – Including the Label



Pesticide Database Searches

Product Name: MERIT 75 WSP INSECTICIDE

EPA Registration No.: 432-1318

Expiration Date: 12/31/2009
Registration Status Date: 1/2/2008
Registration Status: Approved

Company Name and Reg. No.: BAYER ENVIRONMENTAL SCIENCE [432]

Formulation: Wettable Powder

Restricted Use? N

Pesticide Type: Insecticide, Miticide

Click here to show Active Ingredients in this Product.

Click here to show the Pests Controlled by this Product.

Click here to show the Sites to which this Product may be Applied.

Click here to View Product Label (revision date: 6/30/2008 11:13:00 AM)

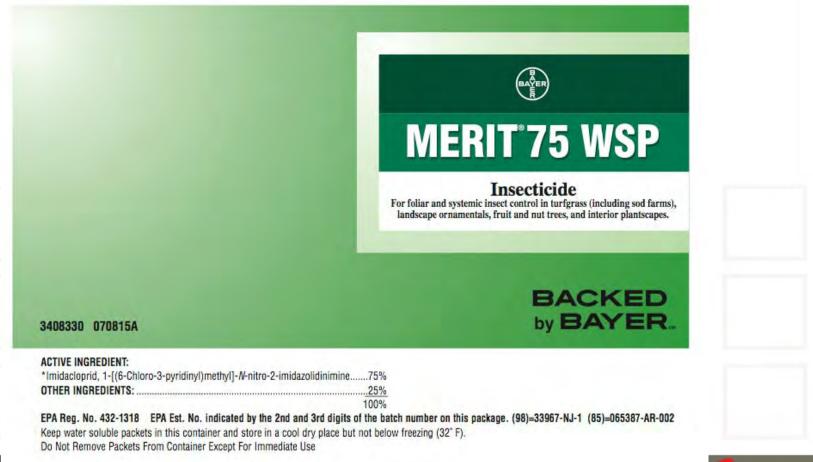
Click here to View MSDS (revision date: 7/14/2004 5:22:00 PM)

Click here to view the EPA Stamped Labels for the selected product (external link to EPA gov website).



Today's Label Access

The Entire Label - Full Word Searchable





Our WDL Solution Would Include

Features

- Print capability for Sub-Sections (Application Rates, Use Instructions)
- Management of Historical Revisions
- Fax Back Capability (catalog of documents, or specific label referenced by unique label ID)
- Demonstration of rich media lessons on mixing, application, and clean-up
- Visual Presentation for showing differences between 'this' revision and 'previous' revision



Our WDL Solution Would Include

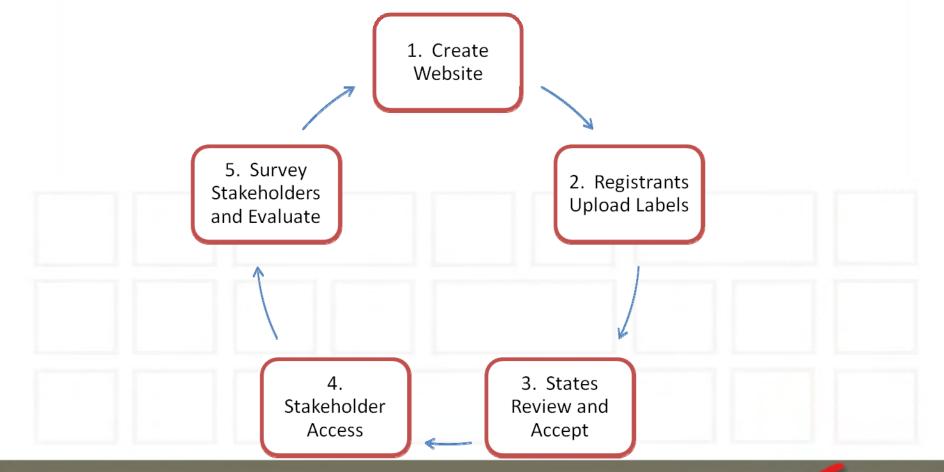
Features

- Label Expiration date shown as a watermark
- Optional Email notification when label gets revised/updated
- Management Tools
 - A matrix of registered states and approved label versions/id



Working in Collaboration with the WDL Workgroup

Software Cycle for WDL Pilot Project





KRS Hosting with VerizonBusiness/Digex

39 of the Fortune 100 Companies Use This Same Facility

- 0 downtime in Q4/2008; CPU avg. 2.4%
- Tier I Storage Facility
 - SLA of 99.99%
 - Redundancy of every component and connectivity
 - Security both logical and physical, with frequent
 Security Audits
 - Safety Hurricane and Tornado Highest Rating
 - Bandwidth Guaranteed
 - Full and Incremental Backups



Looking Forward

Areas Where We Have Additional Experience to Contribute

- Full Word and Phrase Search Capability
 - Helpful to Registrants, Regulators, and Users
 - i.e. easily find all documents containing 'in and around' or 'do not burn'
- Electronic Data Submissions
 - Data Fields Only
- Kiosk for Pesticide Dealers
 - We Have Over 10 Years Experience with Kiosk Development
- Opt-in rss or e-mail notification for label changes
- Management Tools for Registrants
 - Matrix of State Registrations with Label Versions by State



Looking Forward

Areas Where We Have Additional Experience to Contribute

- Full Fax Back Capabilities
- Endangered Species
- County Bulletin Links
- Education/Stewardship
 - Significant Experience Developing Teaching and Training Materials
- Applicator Use Reporting
- Allow user to create Personalized Profile
 - Frequently used products with links to most current label and MSDS
 - Management tools to validate downloaded site/pest directions



KRS Wants the Opportunity to Be Involved in this Initiative

Experienced – Focused on Regulatory - Professional

- We have long standing cooperative relationships across the Industry
- Years of Experience
- Strong Development Staff
- Willing to Partner with Other Vendors
- Great Reputation for Service and Support

