Biopesticide Industry Alliance
The Biopesticide Industry Alliance

Bill Stoneman
Executive Director

http://biopesticideindustryalliance.org/
The Biopesticide Industry Alliance

Who: 60 companies and individuals

• Voting Members
• Associate Members
• Ad hoc Members
• Individual Members
• Public Research & Education
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Microbial Biopesticides:

Fungi

Bacteria

Yeast

Protozoa

Viruses
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Biochemical Biopesticides:

Plant Growth Regulators

Insect Growth Regulators

Organic Acids

Pheromones

Minerals/others
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Our mission*

• Improve the global acceptance of biopesticides as having a strong value proposition.

• Facilitate the successful development, commercialization, and adoption of biopesticides.

* Adopted by the BPIA Board of Directors, September 29th, 2010
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Our purpose

Promote industry standards for biopesticides.

Communicate the value of biopesticides in agriculture, forestry, turf and ornamental, public health, consumer, and other target markets.
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Our purpose

Develop collaborative working relationships with the authorities that regulate biopesticides and become a resource to these authorities in order to ensure timely, predictable, transparent, and appropriate registration and regulatory requirements.
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Our purpose

Become a leading source of information to key influencers who impact acceptance, commercialization, and adoption of biopesticides.
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OPERATING PRINCIPLES

1. Products that are supported have appropriate EPA, PMRA, EU or other equivalent registrations.
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2. Proper product stewardship at all levels of the value chain:
   
a. Processes for maintaining product quality integrity and resolving product complaints
   
b. Scientifically valid efficacy tests supporting claims and promotions
   
c. Commercially acceptable product efficacy levels in target geography with minimal field trial variability
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Committee Work
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PR Committee:

Communicate and promote biopesticide benefits as safe and effective products to each level of the value chain (described as:

Manufacturer/Distributor/Retailer/Grower / Processor/Shipper/Food Retailer/Consumer/Other Markets & Key Influencers.)
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Regulatory Committee:

Continue to foster relationships with key regulatory agencies toward decreasing the regulatory barriers to adoption of biopesticides.
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Government Affairs Committee:

Develop a legislative strategy to address issues important to the biopesticide industry.
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Membership Committee:

Increase BPIA membership – U.S. and International
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Outreach Committee:

Develop collaborative relationships with other organizations with similar objectives where appropriate to the benefit of BPIA and its members.
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All Committees:

Identify and exploit opportunities that will drive growth and adoption of biopesticides.
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All Committees:

Identify and minimize barriers to the growth of the utilization of biological pesticides.
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Our Members

- 1,4Group, Inc.
- AgraQuest
- Alltech R&D Inc.
- BAAR Scientific LLC
- BASF Pest Control Solutions
- Bayer CropSciences
- Becker Microbials Products
- Becker Underwood
- Bedoukian Research, Inc.
- Biomor

- Biosafe Systems LLC
- BioWorks Inc.
- Bob Holm, Consultant
- BPIA
- Brandt Consolidated
- California Ag Research
- Certis USA
- Dunham Trimmer LLC
- Ewing & Associates
- Exponent
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Our Members

- Floratine BioSciences
- FMC Corporation
- Gowan Company
- IIT Research Institute
- International Bio Consultants, LLC
- JET Harvest Solutions
- Knox Fertilizer Company
- Koppert

- Macintosh & Associates, Inc.
- Marrone Bio Innovations
- Meister Media
- MGK
- Natural Forces LLC
- Neudorff North America
- Novozymes Biologicals
- NuFarm Americas, Inc.
- Oil-Dri Corporation
- OMC Ag Consulting
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Our Members

- Pasteuria Bioscience
- Plant Health Care Inc.
- Prophyta
- Safer/Woodstream
- SciReg
- Scotts
- Seipasa
- Stillmeadow
- Stockton AG
- Suterra

- Sylvan Bioproducts
- Sylvar Technologies Inc
- Technology Sciences Group
- The Ohio State University, OARDC
- United Agri Products - Canada
- Valent BioSciences Corporation
- Wayne Agro
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