US ERA ARCHIVE DOCUMENT

#### **U.S. Small Business Administration**

We're Smart, Bold & Accessible



# SBA History/Mission

• Established in 1953

We help small businesses start, grow and

succeed





#### SBA at a Glance

- 1 Headquarter Office in DC
- 10 Regional Offices
- 68 District Offices
- 7 Disaster Center Offices
- Go to <u>www.sba.gov</u> and click on Local Resources tab





#### The SBA's 3 C's

• Services provided:

Counseling
Capital Access
Contracting



A SCORE counselor shares his insight with a client



www.sba.gov

## Counseling

- Free counseling and low-cost training
- Resource partners:
  - Small Business Development Centers
  - Women's Business Centers
  - SCORE Counselor's to America's Small Business



**Daneen Troup** 



### Capital Access

- Whether you need a few thousand or a few million we've got you covered
  - Microloans
  - The 7(a) Loan Program
  - The 504 Loan Program



Del Grosso's Amusement Park 504 Loan Check presentation



### Your LINC to Lending

- Leveraging Information &
   Networks to Access Capital
- Online Referral tool
- Matches borrowers with lenders
- Borrowers receive a decision/notification within 48 hours





### Contracting

- SBA has several programs to help socially and economically disadvantaged small business owners compete in the marketplace
- 8(a) Business-Development program
- HUBZone



Advantus Engineers at work



### SBA Awards Program

- National Small Business Week
- Local, state and national recognition
- Contact your district office to nominate



AE Works team, the Pittsburgh and Pennsylvania Small Business Person of the Year celebrates their win.



# SBIR/STTR Investment Program





### SBIR/STTR Assistance

- In Pennsylvania, our SBDC network is a member of the Innovation Partnership
- Collective goal is to help early-stage technology companies secure federal funding opportunities
- Pennsylvania SBDCs have helped many, many companies obtain SBIRs
- SBDC assistance varies by state



#### Questions

Need more information on SBA's programs and services

Please contact:

Ms. Kelly Hunt, SBA Pittsburgh district director

411 Seventh Avenue, Suite 1450

Pittsburgh, PA 15219

Telephone: 412-395-6560

Email: <u>kelly.hunt@sba.gov</u>

Visit the SBA web site at <a href="https://www.sba.gov">www.sba.gov</a>

