Managing Emergency Response Contractors in the 21st Century
Emergency Response Resources

What’s Changed?

- OPA ’90 is Working
- Decrease in Spills & Response Opportunities for Contractors
- At MAP: Decrease in Opportunity for day-to-day Maintenance & Cleaning Work
- General Reduction/Consolidation of Emergency Response Contractor Resources
MAP’s ER Contractor Management Approach

• Progressive Contracting
• Pre-Qualification Screening
• Pre-Negotiated Response Rates
• Emergency Responder Conference
• ER Contractor Auditing
• Post-Incident Critique & Follow-up
Progressive Contract Administration

• 1999--Assessment of Current ER Contract
• Development of New Contracts in 2000
  – Emergency Response Contract
  – Waste Services & Recycling Contract
  – Environmental Services Contract
• Aggressive Contract Administration & Follow-up
Contractor Pre-Qualification Screening

- Contractor Safety Questionnaire
  - HES Programs
  - Training Programs
  - HAZWOPER
- OSHA Injury & Illness Rates
  - ORIR
  - LWIR
- Worker Compensation Rate (EMR)
Pre-Negotiated Response Rates

- Agreement Between MAP and Contractor On:
  - Emergency Rates
  - Post-Emergency Rates
  - Payment Terms
  - Subcontractor Pass Through Rates
  - Contractor Management Rates
  - Mobe/Demobe/Standby Charges
Emergency Responder Conference

- Cornerstone of Overall ER Contractor Management Program
- Executive Appreciation of Contractor Efforts
- MAP Expectations at an ER
- MAP RMS and ICS Structure
- Key Note Speakers
  - FOSC - USCG or USEPA
  - FBI
- Teambuilding and Dinner
Comprehensive ER Contractor Auditing Program

- Crucial Element of Overall Program
- Started in MAP Marine Organization
- Expanded to all Responders on Periodic Basis
- Verifies OSRO Rating and Much More
- Maintains Close Contact with Contractors
- Instrumental in Effective Response Planning Efforts
Post Response Critique and Follow-up

• Developed to get Response Issues Raised While They are Fresh
• Takes Away Opportunity for Disagreements
• Work Through Issues to Make Next Response Better
• Minimizes Lingering Questions & Issues
• Often Resolves Billing Disputes
Helping ER Contractors Stay in Business

• Common Theme with all ER Contractors
• EPG Works with P&CS to Expand ER Contractor Opportunities
• MAP Core Contracts & Alliances Often Reduce Available Work for ER Contractors
• Recent Successes
  – UST Cleaning and Drum Hauling
  – AST Cleaning Opportunities
How Does This Make MAP Better Prepared?

- Constant Contact with Key Contractor Resources
- Emergency Responder Conference—Relationship Building
- ER Contractor Auditing is Vital to Preparedness
- MAP Working to Keep Contractors Viable
- MAP Understands the Importance of Contractors in an Effective Response
Emerging ER Contractor Issues

- New USCG OSRO Classifications
- AMPD Response Requirements
  - More Local Visits
  - More Deployment Exercises
- Marine Salvage & Firefighting
- Availability of Experienced ER Contractors
- New USCG Security Requirements